



GreenHospitality.ie

*Reducing Costs, Reducing Impact,
Improving Competitiveness,
Embedding Sustainability*

**Services, Supports
& Packages**

www.greenhospitality.ie

Valid to 31/12/2019 v4.0

Supported by



GreenHospitality.ie, Eastgate Village, Little Island, Cork
Telephone: 021-4354688 email: info@greenhospitality.ie web: www.greenhospitality.ie



GreenHospitality.ie (GHP.ie) is the Irish Hospitality, Travel & Tourism Resource for Sustainable and Responsible Tourism. GHP.ie's objective is to support the Irish Hospitality sectors drive to improve its Sustainability by providing both a certification and recognition programmes plus direct resource efficiency support. These assist businesses in focusing on good practice and on the minimisation of Energy, Water and Waste costs.

We offer a wide range of supports and programmes that businesses can choose from and implement at their own time. Our approach is to support businesses over the long-term in building their capacity, skills and knowledge about sustainable practices and ensuring that all stakeholders can benefit from the results.

Green Hospitality Certification Programme – Eco-label and Awards

GHP.ie offers an internationally recognised environmental certification that enables larger businesses gain competitive advantage by achieving the standard which enables them to then promote their responsible credentials, as well as using it to maintain the cost savings introduced through better resource efficiencies. Certification is optional though strongly recommended.

We are also developing the first Irish Corporate Social Responsibility (CSR) Mark of Good Practice for Hotels which incorporates Environmental, Employee and Community elements.

GreenTravel.ie - GREENMark – Consumer Promotion and Small Business Recognition

GreenTravel.ie is our consumer website that promotes sustainable tourism businesses to visitors and tourists. For smaller businesses and activities, we operate our **GREENMark** recognition programme which allows them to be identified as sustainable businesses.

Our GREENMark also includes the following programmes; Plastic Smart, Carbon Smart, Green Destinations and Greener Festivals.

Green Trading Company - Resource Efficiency Consulting and Support

GTC focuses on providing practical support with a major focus on energy management. We identify opportunities, support grant aid/financial applications for projects and provide training, advice and ongoing support to businesses. Membership of GHP is not required to receive support.

GTC also promotes services that can reduce costs or enhance the sustainable message a business wishes to make - Our main projects are – GREENClean and Clean the World.

With Energy and Water forecast to see large unit cost increases in the coming years we can assist businesses in reducing costs by focusing on reducing consumption.



GreenHospitality.ie - Certification – Eco-label, Award & CSR Programme

This is our internationally recognised Environmental Certification Programme. Our Eco-label is a 1st step for the built environment. Our GreenHospitality.ie Award (Silver, Gold) builds on the Eco-label whilst supporting sustainability and savings within the business. Our CSR Mark of Good Practice enables businesses combine their environmental and social programmes into an easily promotable standard.

Certification. It is important to note that by engaging with GHP.ie there is no requirement to achieve certification. This is an optional decision which each business will decide on. Some will wish to use the certification model as a tool to support changes within the business; others will focus initially on achieving cost savings – GHP.ie will offer whatever support/guidance the business wishes.

Our **GreenHospitality.ie Award** (Silver, Gold) requires in-depth work by businesses but the results will allow any business embed sustainability within their business, secure cost savings and provide an excellent platform to promote their green credentials to a discerning marketplace. *(An audit is required to secure Silver or Gold Certification)*

CSR Mark of Good Practice - *This is under development.* Our **Corporate Social Responsibility Mark of Good Practice** is based on the Global Sustainable Tourism Councils sustainability criteria along with the GHP.ie Award criteria together with a strong local social engagement by the hotel. It is designed to align with the principles espoused by Business in the Community and with programmes promoted by the Irish Hospitality Institute and the Irish Hotels Federation.

GHP.ie Engagement - Key Benefits. By becoming a GHP.ie Member you are entitled to the following benefits;

- Access to the GHP.ie Resource Database and regular information updates
- Access to all GHP.ie Tools, Templates, Checklists, etc.
- Discounted or Free access to GHP.ie training, workshops, conferences, etc.
- Discounted fees for other GHP programmes such as – Clean the World, GREENClean, Plastic Smart, Carbon Smart, etc.

Certified GHP.ie Members have the following added benefits;

- Use of the GHP.ie Certified Logo allowing for national/international promotion
- Free Entry to GreenTravel.ie – GHP.ie's online travel & tourism website

Specific Conditions: Certification to any of the GHP.ie standards require either on-going verification through an annual site visit or a formal site visit and audit once every three years. Once certified, members will be required to subscribe to one of our three GREENSave membership packages – see panel.

Certified members are required to commit to a minimum of three years membership. GHP.ie Award initial certification audits will be charged for, unless included within a package.



GreenTravel.ie

GreenTravel.ie is Ireland's Sustainable Hospitality website where we bring together all sustainable businesses across Ireland – either certified or recognised for their sustainable activities.

It is open to all businesses that have achieved a recognised Responsible or Sustainable tourism accreditation or membership from any provider across Ireland – a list is available. A listing fee is required – *except for GHP.ie Certified or GREENMark Eco-Friendly businesses.*

Have a look at our website www.greentravel.ie

GREENMark by GreenTravel.ie

The **GREENMark by GreenTravel.ie** is our recognition programme to enable smaller hospitality businesses and other activities to be able to be recognised for their sustainable activities – where certification is either too onerous, costly or not relevant.

The **GREENMark** will be available to the following;

- Eco-friendly Business - Small Hospitality Businesses
- Green Destinations
- Greener Festivals
- Other sub-sectors as required

More information is available on our website – [The GREENMark by GreenTravel.ie](#)

The following GREENMarks are open to any business

Plastic Smart - a GREENMark – We have developed a recognition standard for hospitality businesses that wish to communicate that they are Plastic Smart – minimising customer facing Single Use Plastics. More information on Plastic Smart can [be found here....](#)

Carbon Smart – a GREENMark – We have developed a Carbon Reduction programme that focuses on energy management. Businesses will benchmark their carbon footprint (Scope 1&2) and adopt a reduction strategy to minimise their carbon intensity over a number of years.

Achieving this GREENMark will also allow businesses promote to the corporate sector who are also engaged in Carbon Reduction strategies. [\(See BITC Carbon Pledge\)](#)

More information on Carbon Smart can be [found here.....](#)



Green Trading Company

The Green Trading Company (GTC) delivers consulting and other services to businesses. Businesses can choose to work with us solely from a consulting aspect and focus on cost saving through better management of Energy, Water and Waste or select specific services.

GTC GREENStart Resource Efficiency Health Check

Our ½ day site visit service which focuses on identifying cost saving opportunities for the business with a particular look at energy reduction and grant aid opportunities.

GREENEnergy

GTC has an in-depth knowledge of how energy is used/misused within the hospitality sector and can provide expert independent advice to businesses – free from specific suppliers or products. With energy costs set to rise over the next decade and varied and complicated grant aid and support packages available we help businesses identify the most cost-effective approach to energy management.

We specialise in securing Grant Aid for Lighting and Energy Efficiency Projects which can include – New Heating systems, Hot water boilers, BMS upgrades, Variable Speed Drives for pumps and motors, metering and sub-metering systems, Combined Heat & Power plants, Heat Pumps, Biomass, Solar PV systems, Heat exchangers, chillers, air conditioning, leisure centre improvements, equipment replacement, etc.

If your business is planning to make any capital expenditure on any energy related projects you should contact us first to support and advise you on your plans – to maximise your savings and grants.

GREENClean

We have identified a methodology to remove up to 95% of all Cleaning Chemicals from hospitality businesses which will lead to a much healthier environment for customers and employees – and reduce costs typically by 50% plus. Contact us directly for more information or [see our website](#).

Clean the World

We have partnered with Clean the World (CTW) to bring their world class CSR programme to the Irish Hotel Sector. CTW collects all used bedroom toiletries (Soaps, shampoos, lotions, etc.) and turns them into Hygiene Packs for disadvantaged communities across the world. [More information here](#).

Training

We are in the process of developing an **Online Induction Programme – An Introduction to Sustainability within the Hospitality Sector** – which is expected to be launched during 2019.

We can also provide on-site training for employees and in conjunction with GHP run a series of workshops annually on a regional basis.



GREENStart – Your First Step

We recommend that any business commencing engagement starts with a GREENStart service. This will allow us to visit your business and understand how it operates and what challenges and opportunities you have.

There are 2 GREENStart Options available;

- GHP - [Certification Support Service](#)
- GTC - [Resource Efficiency Health Check](#)

Certification Support Service

This service is designed to provide on-site support for a business who wishes to commence the Certification Programme. We will provide our Green Folder and tools and templates and go through the process with the Green Champion/Team.

We will conduct a general walk-through of the property showing you how to complete the required documents, which will enable you to achieve certification to Eco-label quite quickly.

Resource Efficiency Health Check

This service focuses on identifying cost saving opportunities for the business with a particular look at energy reduction opportunities – it is designed as a general scoping service. The service will include;

- Benchmarking – Energy & Water – with a waste cost overview
- Site Visit – a half day site visit including an overnight stay for accommodation providers
- Review report including a Benchmarking Analysis with a focus on energy costs, Identification of Energy, Water & Waste efficiency opportunities, Energy project grant aid opportunities and other sustainability and cost saving opportunities that we can see.

Our initial focus is on No and Low-Cost proposals and we aim to identify at least €1,500 worth of no cost solutions for the business – which would make the cost of the service free.

Following this review, we will make a next step engagement proposal, if relevant. We assess what we feel will best suit your needs and business and put forward a proposal.

The cost of a Certification GREENStart service is from €995 per property

The cost of a Resource Efficiency Health Check is €1,500 per property

(If you wish a combined service please ask us for a quotation)

See our GREENStart Service [details here](#)



GHP.ie Membership Fees and Packages

	GREENStart GHP Certification or / GTC Resource Efficiency Health Check	Membership & GREENSave Annual Fees			
		Standard Membership	GREENSave - Certified Members - Audit & Verification Packages		
			Audit Package	Annual Package – GHP.ie	CSR Mark of Good Practice Package
Utility Costs		<i>(Standard Annual Membership)</i>	<i>(Membership plus Audit once every 3 years)</i>	<i>(Membership plus Annual Verification Site Visit)</i>	<i>(Membership plus Annual Verification Site Visit)</i>
Under € 75,000	€995/€1,500	€295	€595	€795	€1,500
Under €150,000	€995/€1,500	€395	€595	€795	€1,500
Under €300,000	From €995/€1,500	€495	€695	€895	€1,500
Over €300,000	From €995/€1,500	€595	€695	€895	€1,500

VAT @ 23% will be charged. Payment conditions apply.

Utility Costs – Total Annual Costs of Energy, Water Supply/Disposal plus Waste Costs (Net of VAT)

Certification – A separate audit is required for any business to achieve Award certification level.

All GREENSave packages require a minimum 3-year membership commitment. All members must give 3 months' notice of membership cancellation prior to the current membership package end date – membership packages automatically renew unless cancelled. All members are bound by the GreenHospitality.ie general terms and conditions which are found in the GHP.ie website

It is expected that accommodation providers on any GREENSave or GREENStart package will also provide overnight accommodation for each site visit to enable a thorough property assessment.



Application/Expression of Interest

Company Name	
Type of Business	
Address	
Annual Cost of Utilities – (Energy, Waste & Water)	€
<p>Package Required (Based on your Utility Costs – see General Brochure and Programme Costs Document for services included, costs and terms and conditions)</p> <p>Identify the package you want.</p>	<p>GREENStart</p> <ul style="list-style-type: none"> - Certification Support - Resource Efficiency Health Check <p>GHP.ie Membership</p> <ul style="list-style-type: none"> - Standard Annual GREENSave Audit Package - Annual Package <p>CSR Mark of Good Practice</p> <p>GREENMark</p> <ul style="list-style-type: none"> - Plastic Smart - Carbon Smart <p>GREENClean</p> <p>Clean the World</p>
Email	
Telephone	
Contact Name	
Position	
Personal Email address	
Signature	
Date	

Please complete this form and send it to GreenHospitality.ie, Eastgate Village, Little Island, Cork. T45A363 or email us at info@greenhospitality.ie